## **CONSOLIDATED FINANCIAL STATEMENTS**

December 31, 2021 and 2020





## CONSOLIDATED FINANCIAL STATEMENTS

## Years Ended December 31, 2021 and 2020

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### **INDEPENDENT AUDITORS' REPORT**

Board of Directors Community Foundation for Southwest Washington Vancouver, Washington

### **Opinion**

We have audited the accompanying consolidated financial statements of Community Foundation for Southwest Washington (a nonprofit organization), which comprise the consolidated statements of financial position as of December 31, 2021 and 2020, and the related consolidated statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Community Foundation for Southwest Washington as of December 31, 2021 and 2020, and the changes in net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

### **Basis for Opinion**

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Community Foundation for Southwest Washington and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Community Foundation for Southwest Washington's ability to continue as a going concern within one year after the date that the consolidated financial statements are available to be issued.

## Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.



## To the Board of Directors Community Foundation for Southwest Washington

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances, but not for the purpose of expressing an
  opinion on the effectiveness of Community Foundation for Southwest Washington's internal
  control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant
  accounting estimates made by management, as well as evaluate the overall presentation of
  the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Community Foundation for Southwest Washington's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

### Report on Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The consolidating schedule of financial position is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

KERN & THOMPSON, LLC

Portland, Oregon August 3, 2022

## **CONSOLIDATED STATEMENTS OF FINANCIAL POSITION**

## Years Ended December 31, 2021 and 2020

## **ASSETS**

	2021	2020 (Restated)
Cash and cash equivalents \$	1,543,976	\$ 3,021,279
Contributions receivable	85,623,026	21,640,000
Investments	318,164,031	290,550,590
Impact investments	4,085,819	1,960,000
Assets held in charitable trusts	2,442,801	2,292,344
Assets held in charitable gift annuities	1,271,244	1,211,842
Other assets	218,004	141,504
Total assets \$	413,348,901	\$ 320,817,559
LIABILITIES AND NET ASSETS		
Accounts and other payables \$	29,583	\$ 42,015
Refundable advance	-	224,185
Liabilities for split-interest agreements	2,153,558	2,045,608
Funds held under agency agreements	5,386,922	5,841,582
Total liabilities	7,570,063	8,153,390
Net assets		
Without donor restrictions		
Undesignated	243,629,385	221,579,222
Board designated for gift annuity reserve	742,130	672,705
Board designated for operating reserve	853,061	815,958
	245,224,576	223,067,885
With donor restrictions	160,554,262	89,596,284
Total net assets	405,778,838	312,664,169
Total liabilities and net assets \$	413,348,901	\$ <u>320,817,559</u>

## **CONSOLIDATED STATEMENTS OF ACTIVITIES**

## Years Ended December 31, 2021 and 2020

				2021		2020 (Restated)				
	-	Without		With			Without		With	
		Donor		Donor			Donor		Donor	
	_	Restrictions		Restrictions	 Total		Restrictions		Restrictions	Total
Operating Revenue										
Contributions	\$	17,065,210	\$	66,860,108	\$ 83,925,318	\$	10,356,201	\$	4,570,304 \$	14,926,505
Investment income		6,145,624		188,199	6,333,823		4,680,925		1,638,577	6,319,502
Net appreciation in the fair value of investments		22,392,969		8,119,219	30,512,188		13,211,202		1,681,805	14,893,007
Gain on contributions receivable		-		116,432	116,432		-		14,639	14,639
Paycheck Protection Loans Forgiven		471,735		-	471,735		-		-	-
Change in the actuarial value of charitable										
trusts and gift annuities		-		55,114	55,114		-		221,713	221,713
Service fees assessed against funds held										
under agency agreements										
and charitable trusts	_	77,669		-	 77,669		75,615	_	<u>-</u> _	75,615
		46,153,207		75,339,072	121,492,279		28,323,943		8,127,038	36,450,981
Net assets released from restrictions	_	4,381,094	_	(4,381,094)	 -		4,000,085	_	(4,000,085)	
Total revenues and other support	-	50,534,301		70,957,978	121,492,279		32,324,028	_	4,126,953	36,450,981
Operating Expenses										
Grants and program services		26,962,256		-	26,962,256		27,321,588		-	27,321,588
Management and general		858,230		-	858,230		759,798		-	759,798
Fundraising	_	557,124		-	 557,124		566,130	_	<u>-</u> _	566,130
Total expenses	-	28,377,610		-	 28,377,610		28,647,516			28,647,516
Change in net assets		22,156,691		70,957,978	93,114,669		3,676,512		4,126,953	7,803,465
Net assets, beginning of year	-	223,067,885		89,596,284	 312,664,169		219,391,373		85,469,331	304,860,704
Net assets, end of year	\$	245,224,576	\$	160,554,262	\$ 405,778,838	\$	223,067,885	\$_	89,596,284 \$	312,664,169

See notes to consolidated financial statements.

## **CONSOLIDATED STATEMENTS OF CASH FLOWS**

## Years Ended December 31, 2021 and 2020

	_	2021	2020 (Restated)
Cash Flows from Operating Activities			
Cash received from contributions	\$	5,756,921 \$	5,651,364
Cash received from contributions to agency funds		576,910	11,550
Cash received from events		186,600	38,500
Cash received from service fees and other revenue		9,764	5,273
Cash collected on contributions receivable		300,000	539,188
Interest received		38,696	14,211
Grants and direct program expenses paid		(24,898,287)	(25,835,177)
Grants and direct program expenses paid from agency funds		(1,478,564)	(131,442)
Administrative expenses paid		(2,309,306)	(2,106,613)
Unrelated business income tax paid		(12,567)	-
Net Cash Flows from Operating Activities	_	(21,829,833)	(21,813,146)
Cash Flows from Investing Activities			
Proceeds from sales of investments		25,789,922	25,957,419
Purchases of investments		(8,961,865)	(3,254,841)
Realized gain on investments		1,555,718	698,703
Investment expense		· · · · · -	(39,843)
Collection of impact investment		904,181	-
Impact investments made		(1,000,000)	-
Net Cash Flows from Investing Activities	_	18,287,956	23,361,438
Cash Flows from Financing Activities			
Donation restricted for long-term use		204,799	802,295
Contributions to agency funds restricted for long-term use		4,725	6,770
Collection of contributions receivable-restricted		1,607,500	119,000
Refundable advance		247,550	224,185
Net Cash Flows from Financing Activities	_	2,064,574	1,152,250
Net increase (decrease) in cash and cash equivalents		(1,477,303)	2,700,542
Cash and cash equivalents, beginning of year	_	3,021,279	320,737
Cash and cash equivalents, end of year	\$_	1,543,976 \$	3,021,279

## Supplemental note to cash flow statement:

Contributions of stock and cash made directly to investment accounts total \$12,004,724 and \$4,976,147 for 2021 and 2020, respectively.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

**December 31, 2021 and 2020** 

### **NOTE 1 – DESCRIPTION OF ORGANIZATION**

The Community Foundation for Southwest Washington (the Foundation) is a publicly supported charity founded in 1984 to carry out charitable, educational and scientific purposes primarily in and for the benefit of citizens in Southwest Washington. The Foundation's mission is to inspire a culture of giving to create a vibrant and engaged community. It receives contributions from individuals, corporations and nonprofit agencies and with these contributions, operates an effective grants program, including both donor-directed and discretionary granting. Discretionary granting focuses on breaking the cycle of intergenerational poverty. Grants are made to a wide range of not-for-profit organizations promoting education, arts and culture, communities and neighborhoods, basic needs and healthy living, scholarships, and conservation and the environment.

At December 31, 2020, the Foundation had two Type 1 supporting organizations: The Supporting Organization of the Community Foundation for Southwest Washington and the Rood Family Foundation. Both organizations operate exclusively for the benefit of and to carry out the purposes of the Foundation. The Foundation performs all administrative functions for the supporting organizations and appoints their governing bodies. In December 2021, the Rood Family Foundation was dissolved.

### **Principles of Consolidation**

The accompanying consolidated financial statements include the accounts of the Foundation, the supporting organizations, and its wholly owned subsidiaries: Community Foundation for Southwest Washington Charitable LLC, Community Foundation for Southwest Washington Charitable LLC #2, Community Foundation for Southwest Washington Charitable LLC #3, and Community Foundation for Southwest Washington Charitable LLC #4. These charitable LLCs were formed December 12, 2012, April 20, 2016, November 2, 2020, and November 5, 2021, respectively, for the purpose of holding gifts of land and interests in operating businesses. All inter-organizational accounts and transactions have been eliminated. The LLCs are treated as disregarded entities for purposes of federal exempt organization business information return reporting.

### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### **Basis of Presentation**

The Foundation reports information regarding its financial position and activities according to two classes of net assets: without donor restrictions and with donor restrictions. Accordingly, the net assets of the Foundation and changes therein are classified and reported as follows:

- ➤ Net Assets Without Donor Restrictions Net assets that are not subject to donorimposed stipulations. The Board of Directors of the Foundation may designate net assets without donor restrictions for specific purposes.
- ➤ Net Assets With Donor Restrictions Net assets subject to donor-imposed stipulations that will be met either by actions of the Foundation and/or the passage of time, or net assets with donor restrictions that are not subject to appropriation or expenditure.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

**December 31, 2021 and 2020** 

### NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### **Basis of Presentation (continued)**

Grants and expenses are reported as decreases in net assets without donor restrictions. Gains and losses on investments and other assets or liabilities are reported as increases or decreases in net assets without donor restrictions unless their use is restricted by explicit donor stipulation or by law. Expiration of net assets with donor restrictions (i.e., the stipulated purpose has been fulfilled and/or the stipulated time period has elapsed) are reported as net assets released from restrictions.

### **Estimates**

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

### **Investment Policy**

The Foundation follows a total-return strategy in which investment decisions are made with the intent of maximizing the long-term total return of the portfolio, combining market-value changes (realized and unrealized) and current yield (interest and dividends). The Foundation's assets are invested in a mixture of equities, fixed-income instruments, cash, and alternative investment classes such as hedge funds, distressed debt, and private instruments.

## **Agency Funds**

The Foundation may accept transfers from another nonprofit organization and agree to transfer those assets, the return on investment of those assets, or both, back to the nonprofit organization at some point in the future.

Because the Foundation maintains variance power and fiduciary responsibility for all funds held under agency agreements, these funds continue to be reported as assets. However, a liability, "funds held under agency agreements," has been established for the fair value of the funds, which is generally equivalent to the present value of future payments expected to be made to the nonprofit organization that established the fund for its own benefit.

### **Contributions**

All contributions are considered available for the Foundation's general programs unless specifically restricted by the donor. Amounts received that are designated for future periods or restricted by the donor are reported as restricted support and increase net assets with donor restrictions. Contributions and investment income that are limited to specific uses by donor restrictions are reported as increases in net assets without donor restrictions if the restrictions are met in the same reporting period as the income is recognized. Contributions of assets other than cash are recorded at their estimated fair value.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

**December 31, 2021 and 2020** 

### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### **Cash and Cash Equivalents**

For purposes of the consolidated financial statements, the Foundation considers all liquid investments having initial maturities of three months or less to be cash equivalents.

#### Receivables

Receivables are carried at amounts management expects to be realized. The Foundation determines the requirement for an allowance for uncollectible receivables based upon management's judgment including such factors as prior collection history, nature of contributions, and assessments of underlying asset valuations expected to be converted. No allowance for uncollectible receivables was necessary at December 31, 2021 and December 31, 2020.

### **Investments**

The Foundation carries several types of investments at their fair values based on quoted prices in active markets. These include investments in marketable equity securities; equity funds with readily determined fair values; investments in debt securities; and investments in fixed income funds. The Foundation initially records its real estate investments at the fair value as of the dates the investments are donated to the Foundation and thereafter carries such investments primarily at current appraised or comparable values. Fair values for alternative investments in off-shore hedge funds, limited liability companies, and private equity partnerships for which quoted market prices are not readily available are estimated in good faith by management based on analyses from independent investment advisors or financial information prepared by the general partners of the respective partnership or limited liability company. Because these alternative investments are recorded at their estimated fair values, the reported value may differ from the value that would have been used had a quoted market price existed. Interest income is accrued as earned and reported net of investment advisory fees. Security transactions are recorded on a trade date basis.

## **Assets Held Under Split-Interest Agreements**

The Foundation receives contributions of property in which the donor or donor-designated beneficiary may retain a life interest. The assets are invested and administered by the Foundation and distributions are made to the beneficiaries under the terms of the agreement. These funds are generally invested in equity and fixed income mutual funds. Initial recognition and subsequent adjustments to the assets' carrying values are reported as a change in value of split-interest agreements in the accompanying consolidated financial statements.

Obligations under split-interest agreements, including charitable remainder trusts, charitable lead trusts, and charitable gift annuities are recorded when incurred at the present value of the distributions to be made to the designated beneficiaries. Distributions are paid over the lives of the beneficiaries or another specific period. Present values are determined using discount rates determined by the Internal Revenue Service and actuarially determined life expectancies. Obligations under split-interest agreements are revalued annually at December 31 to reflect actual experience; the discount rate is not changed. The net revaluations, together with any remaining recorded obligations after all trust or gift obligations under terminated agreements have been satisfied, are recorded as net changes in the value of split-interest agreements.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

**December 31, 2021 and 2020** 

### NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

## **Property and Equipment**

Office furniture and equipment are carried at cost when purchased; at market value when acquired by gift. Cost of furniture and equipment greater than \$5,000 is capitalized and depreciated on a straight-line basis over the estimated useful life of the asset, generally three to five years.

#### Grants

Grants to the community are made from available resources in accordance with donor and grant committee recommendations and are approved by the Board of Directors.

### **Income Taxes**

The Foundation and the Supporting Organizations are exempt from federal and state income taxes under Section 501(c)(3) of the Internal Revenue Code and Washington statutes. Accordingly, income tax expense is limited to activities that are deemed by the Internal Revenue Service to be unrelated to their exempt purposes.

### Concentrations of Credit Risk

Investments consist primarily of financial instruments including cash equivalents, equity and fixed income securities, money market funds, and partnership and similar interests. These financial instruments may subject the Foundation to concentrations of credit risk. Under the terms of an insured cash sweep agreement with the Foundation's primary banking institution, bank deposits in excess of current FDIC insurance limits are placed into deposit accounts at other depository institutions and are fully protected against loss.

### NOTE 3 - FUNDS RECLASSIFICATION AND NET ASSET RESTATEMENT

In 2021 the Foundation conducted a review of its funds and determined that 25 funds, each benefiting a particular not-for-profit organization, were erroneously classified as Designated Funds. Under GAAP, these funds are more appropriately classified as agency funds governed by Financial Accounting Standard No. 136, *Transfers of Assets to a Not-for-Profit Organization or Charitable Trust that Raises or Holds Contributions for Others* (codified into "ASC Topic 958"). ASC 958 provides that in the case where a nonprofit organization transfers assets to a community foundation, but specifies itself as the beneficiary of the assets, the transaction is deemed to be reciprocal. The nonprofit organization is transferring assets in exchange for future distributions. The Foundation, by accepting the transfer, agrees that it is capable of making the distributions and that they are consistent with its mission. At the time of the transfer, the nonprofit organization recognizes an asset; the community foundation recognizes a liability.

The error in application of ASC 958 resulted in an overstatement of Foundation net assets and a corresponding understatement of liability for funds held under agency agreements in the amount of \$5,714,822 at December 31, 2019. In 2020, the change in Net Assets was overstated by \$74,246; the liability for funds held under agency agreement was understated by the same amount.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

December 31, 2021 and 2020

### NOTE 3 - FUNDS RECLASSIFICATION AND NET ASSET RESTATEMENT (CONTINUED)

To facilitate comparison of the 2020 and 2021 financial statements, the beginning balances of net assets have been restated. The table below shows the cumulative effect of the classification error on net assets and the corresponding change in liability for agency funds as of December 31, 2020:

		As Previously Reported	Correction to Reclassify Agency Funds	Amounts as Restated
Cumulative effect on Net Assets December 31, 2019: Net assets without donor restrictions Net assets with donor restrictions Combined	\$_	221,504,323 89,071,203 310,575,526	\$ (2,112,950) \$ (3,601,872) (5,714,822)	219,391,373 85,469,331 304,860,704
Change in Net Assets 2020: Net assets without donor restrictions Net assets with donor restrictions Combined	_	3,852,064 4,025,647 7,877,711	(175,552) 101,306 (74,246)	3,676,512 4,126,953 7,803,465
Net Assets at December 31, 2020: Net assets without donor restrictions Net assets with donor restrictions Combined	\$_	225,356,387 93,096,850 318,453,237	(2,288,502) (3,500,566) \$ (5,789,068) \$	223,067,885 89,596,284 312,664,169
Agency funds reported at December 31, 2020 Cumulative adjustment to restate at December 31, 2020 Agency funds at December 31, 2020 restated	\$ \$_	52,514 5,789,068 5,841,582		

## NOTE 4 – CONTRIBUTIONS RECEIVABLE

From time to time the Foundation is the recipient of bequest gifts. Such gifts are recorded as revenue in the year a particular gift becomes irrevocable, and its value can be objectively estimated. For the years ended December 31, 2021 and 2020, bequest gifts total \$85,623,026 and \$21,640,000, respectively. The timing of the receipts is not currently determinable. Accordingly, the contributions are reported as net assets with donor restrictions until such time as the gifts are received.

## **NOTE 5 – FAIR VALUE MEASUREMENTS**

Financial assets required to be measured on a recurring basis (at least annually) are classified under a three-tier fair value hierarchy. The classification of assets and liabilities within the hierarchy is based on whether inputs to the valuation methodology used for measurement are observable or unobservable. Observable inputs reflect market-derived or market-based information obtained from independent sources while unobservable inputs reflect estimates about market data. Investments, assets held in charitable trusts, and assets held in charitable gift annuities are the only assets of the Foundation measured at fair value on a recurring basis.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

### **December 31, 2021 and 2020**

### NOTE 5 - FAIR VALUE MEASUREMENTS (CONTINUED)

Valuation techniques used to measure fair value are prioritized into the following hierarchy:

**Level 1** – Quoted prices in active markets for identical assets. Assets in this level typically include publicly traded equities, mutual fund investments, cash equivalents, and listed derivatives.

**Level 2** – Quoted prices for similar assets in active or inactive markets, or inputs derived from observable market data such as published interest rates and yield curves, over-the-counter derivatives, market modeling, or other valuation methodologies. Assets in this level include debt securities and partnerships that hold Level 1 assets.

**Level 3** – Unobservable inputs that reflect management's assumptions and best estimates based on available data. Assets in this level include alternative investments, real estate held for investment, investments in partnerships and limited liability companies, and beneficial interests in charitable remainder trusts.

Realized and unrealized gains and losses from these assets are reported in the Statement of Activities as they occur. There have been no changes in valuation techniques and related inputs.

Investments for which fair value is measured using net asset value per share as a practical expedient are not categorized within the fair value hierarchy. These investments are non-published funds following investment company accounting standards and are available for at least quarterly redemption.

Fair values of assets measured on a recurring basis at December 31, 2021 were as follows:

				202	21	
		Level 1	_	Level 2	Level 3	Fair Value Total
Investments measured at fair value:  Domestic common stocks and equity funds  Fixed income securities and funds  Interests in private equity partnerships and	\$	39,969,315 23,065,077	\$	- \$ -	- \$ -	39,969,315 23,065,077
Interests in private equity partnerships and limited liability companies International equity securities Money market funds and other cash equivalents		32,846,739 7,683,539		- - -	29,695,281 - -	29,695,281 32,846,739 7,683,539
Land	\$	103,564,670	. <b>_</b>		<u>36,500</u> 29,731,781 \$	36,500 133,296,451
Investments Measured at Net Asset Value	•	100,001,010	Ψ=	Ψ		184,867,580
Total investments					\$	318,164,031
Other assets measured at fair value: Assets held in charitable trusts	\$	2,442,801	\$_	\$	\$	2,442,801
Assets held in charitable gift annuities	\$	1,271,244	\$_	\$	\$	1,271,244

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

## **December 31, 2021 and 2020**

## NOTE 5 – FAIR VALUE MEASUREMENTS (CONTINUED)

Fair values of assets measured on a recurring basis at December 31, 2020 were as follows:

	_	2020						
		Level 1		Level 2	Level 3		Fair Value Total	
Investments measured at fair value:								
Domestic common stocks and equity funds	\$	40,228,713	\$	- 9	-	\$	40,228,713	
Fixed income securities and funds		19,688,182		-	-		19,688,182	
Interests in private equity partnerships and		-,,					-,,	
limited liability companies		_		_	18,250,807		18,250,807	
International equity securities		38,504,528		_			38,504,528	
Money market funds and other cash equivalents		8,873,128		_	_		8,873,128	
Land		0,070,120			36,500		36,500	
Land	•		-		30,300	-	30,300	
	\$	107,294,551	\$_		18,287,307	\$	125,581,858	
Investments Measured at Net Asset Value						_	164,968,732	
Total investments						\$_	290,550,590	
Other assets measured at fair value:	_		_	_		_		
Assets held in charitable trusts	\$	2,292,344	\$_	9	·	\$	2,292,344	
Accete held in chevitable wift expension -	φ	4 044 040	Φ	a		φ		
Assets held in charitable gift annuities	\$	1,211,842	٠ ۵ =			\$	1,211,842	

For the years ended December 31, 2021 and 2020, the changes in assets measured using significant unobservable inputs (Level 3) were as follows:

	_	2021	2020		
Balance, beginning	\$	18,287,307	\$	10,846,853	
Gifts Purchases (sales) - net Total gains and losses included		1,283,899 2,577,982		2,972,063 2,491,337	
on the Statement of Activities		7,582,593	_	1,977,054	
Balance, ending	\$	29,731,781	\$	18,287,307	

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

December 31, 2021 and 2020

### NOTE 6 - INVESTMENTS MEASURED AT NET ASSET VALUE

The Foundation's investments measured at net asset value (NAV) were as follows:

2021	_	Fair Value	Unfunded Commitmen		Redemption Frequency	Redemption Notice Period
RIIFL Unconstrained Bond Fund RIIFL Sustainable Multi Asset Core Plus Fund RIIFL Core Bond Fund RIIFL Real Estate Equity Fund Russell Investments Total Return Fund Quarterly, Ltd.	\$ _	20,793,450 109,848,838 43,483,910 5,070,649 5,670,733	\$ - - - -	_	Daily Daily Daily Daily Quarterly	1 day 1 day 1 day 1 day 65 days
	\$_	184,867,580	\$	=		
2020						
RIIFL Unconstrained Bond Fund RIIFL Sustainable Multi Asset Core Plus Fund RIIFL Core Bond Fund RIIFL Real Estate Equity Fund Russell Investments Total Return Fund Quarterly, Ltd.	\$_	20,437,282 96,908,409 38,445,715 4,261,632 4,915,694	\$ - - - -	_	Daily Daily Daily Daily Quarterly	1 day 1 day 1 day 1 day 65 days
	\$_	164,968,732	\$	=		

Russell Investments Institutional Funds, LLC (RIIFL)

## **NOTE 7 – IMPACT INVESTMENTS**

Impact investments diversify and enhance the Foundation's investment portfolio; they are aligned with its charitable mission and are structured to achieve both a financial and social return. Impact investments held during 2021 and 2020 are in the form of loans to various nonprofit organizations and government entities in southwest Washington. Loans held on December 31, 2021 serve homelessness prevention and capital projects. All loans are current on December 31, 2021.

## 2021 Impact Investment Activity:

December 31, 2021 loans outstanding (4)	\$_	4,085,819
Increase in principal per terms of 2018 loan		25,819
Loans initiated during 2021 (3)		3,000,000
Loans fully repaid during 2021 (2)		(900,000)
December 31, 2020 loans outstanding (3)	\$	1,960,000

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

**December 31, 2021 and 2020** 

### NOTE 8 – ASSETS HELD IN CHARITABLE TRUSTS AND CHARITABLE GIFT ANNUITIES

Assets held related to these trusts and agreements at December 31, are as follows:

	20	)21	2020				
	Trusts	Annuities	Trusts	Annuities			
Common stocks and equity funds \$	1,016,339		.,, +	577,133			
Fixed income securities and funds Money market funds and other cash equivalents	950,053 153,187	186,602 69,650	868,249 63,252	372,574 35,941			
International funds	323,222	275,951	337,455	226,194			
\$ <sub>=</sub>	2,442,801	\$ <u>1,271,244</u> \$	2,292,344 \$	1,211,842			

A liability for these trusts and charitable gift annuities, representing the actuarially determined present value of the estimated future payments to be made to the beneficiaries using discount rates in the range of 1.8% to 8.5%, has been recognized.

The issuance of charitable gift annuities in the State of Washington is regulated by the Washington State Office of the Insurance Commissioner. The Insurance Commissioner requires, among other things, that the issuer of charitable gift annuities maintain certain minimum reserves, calculated in accordance with rules promulgated in RCW 48.38.020 of the Washington Insurance Code, and that these reserves be held in separate investment accounts. The minimum calculated reserve required at December 31, 2021 and 2020 totaled \$700,872 and \$717,344, respectively. The Foundation held \$1,271,244 and \$1,211,842 in separate accounts for these purposes at December 31, 2021 and 2020, respectively.

### NOTE 9 - REFUNDABLE ADVANCE (PAYCHECK PROTECTION PROGRAM LOAN)

On April 20, 2020 and January 27, 2021, the Foundation received Paycheck Protection Program loans under the Coronavirus Aid, Relief and Economic Security Act. Loan amounts were \$224,185 and \$247,550, respectively. The loans were funded by the Small Business Administration and used to cover salaries and other personnel costs, facility rent, and communication expenses. The Foundation complied with all loan terms and the loans were forgiven on January 27, 2021 and August 12, 2021, respectively.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

December 31, 2021 and 2020

### NOTE 10 - FUNDS HELD UNDER AGENCY AGREEMENTS

Activity for the year ended December 31 is as follows:

	202′	1	2020 (Restated)
Beginning balance Additions:	\$5,841	,582 \$	5,860,826
Contributions and transfers Investment income (loss)		,068 5,065	28,720 273,730
Total income (loss)	1,113	<del></del>	302,450
Grants and transfers	(1,492	. ,	(242,902)
Service fees assessed Total deductions	(1,567	<u>(7,793)</u>	(78,792) (321,694)
Ending balance	\$5,386	5,922 <b>\$</b>	5,841,582

### NOTE 11 - NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions include endowment funds created by donor stipulation requiring investment of the gift in perpetuity or for a specified term; charitable gift annuities and trusts, the assets of which are contractually restricted; and contributions receivable restricted for timing. Net assets with donor restrictions at December 31, 2021 and 2020 are as follows:

		2021		2020 (Restated)
Endowment Funds:	_		_	,
Discretionary	\$	23,618,893	\$	22,031,142
Designated		28,045,347		26,241,455
Donor advised		10,766,182		9,264,610
Field of interest		4,006,697		2,313,376
Scholarship		7,675,760		7,319,829
Contributions Receivable		85,623,026		21,640,000
Gift Annuities		(171,759)		(178,208)
Trusts	_	990,116	_	964,080
	_			
Total Net Assets With Donor Restrictions	\$_	160,554,262	\$_	89,596,284

## Interpretation of Relevant Law

Washington State has enacted The Uniform Prudent Management of Institutional Funds Act (UPMIFA). UPMIFA establishes a set of prudent management and investment standards for administering endowment funds. Under UPMIFA, the Foundation must consider a donor's intent to maintain an endowment in perpetuity, but it may spend so much of an endowment fund as it considers prudent, regardless of whether the fund is below its historic dollar value.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

**December 31, 2021 and 2020** 

### NOTE 11 - NET ASSETS WITH DONOR RESTRICTIONS (CONTINUED)

### Interpretation of Relevant Law (continued)

The Foundation retains variance power over its endowment assets. Its organizing documents and fund agreements set forth the power to modify any restriction or condition on distribution of funds for any specified charitable purpose or to specified organizations if in the sole judgement of the Foundation's Board, such restriction or condition becomes unnecessary, incapable of fulfillment, or inconsistent with the charitable needs of Southwest Washington.

#### **Underwater Endowment Funds**

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the historic dollar value of the gifts. For the years ended December 31, 2021 and 2020, deficiencies of this nature are \$383,076 and \$709,558, respectively. These deficiencies resulted from unfavorable market fluctuations. For the same periods, total donor-restricted endowment funds experiencing deficiencies have an original gift value of \$4,525,736 and \$10,713,476, and a current value of \$4,142,659 and \$10,003,918.

Changes to endowment funds classified as net assets with donor restrictions are as follows for the years ended December 31:

	_	2021	2020 (Restated)
Endowment net assets, beginning of year	\$	70,510,412 \$	66,159,848
Endowment investment return: Interest and dividends Total net gains and losses, net of fees		1,480,789 6,826,629	1,638,577 1,681,806
Contributions to endowments Transfers from endowments		1,404,249 (3,914,662)	4,146,780 (3,116,599)
Endowment net assets, end of year	\$_	76,307,417 \$	70,510,412

## **Return Objectives and Risk Parameters**

The Foundation has adopted investment and spending policies for endowment funds that attempt to provide a predictable stream of funding to programs supported by these funds while seeking to maintain the purchasing power of the endowments. The Foundation's spending and investment policies work together to achieve these objectives. The Foundation's investment policy establishes an achievable return objective through diversification of asset classes.

### Strategies Employed for Achieving Objectives

To satisfy its long-term rate-of-return objectives, the Foundation relies on a total return strategy in which the investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Foundation targets a diversified asset allocation to achieve its long-term return objectives within prudent risk constraints. Investment decisions are made in the context of the Foundation's portfolio of investments as a whole and as part of an overall investment strategy having risk and return objectives reasonably suited to the Foundation.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

**December 31, 2021 and 2020** 

### NOTE 11 – NET ASSETS WITH DONOR RESTRICTIONS (CONTINUED)

## Spending Policy and How Investment Objectives Relate to the Spending Policy

The Foundation has a policy of appropriating for distribution each year a percentage of the trailing three-year rolling-average of a fund's fair-value. In establishing this spending rate, the Foundation considers numerous factors listed in UPMIFA, including long-term expected return on investments, inflation, and other economic indicators. Accordingly, over the long term, the Foundation expects its spending policy to allow its endowment funds to grow at a rate equal to inflation. This is consistent with the Foundation's objective to maintain the purchasing power of its endowed assets.

### **NOTE 12 - NET ASSETS WITHOUT DONOR RESTRICTIONS**

Net assets without donor-imposed restrictions consist of the following at December 31:

				2020
		2021		(Restated)
Undesignated:				
Administrative	\$	755,111	\$	333,036
Discretionary		4,248,334		4,016,825
Designated		2,271,029		1,891,044
Donor Advised		231,384,362		210,581,619
Field of Interest		1,045,189		2,110,833
Scholarship		3,925,360		2,645,865
Total Undesignated		243,629,385		221,579,222
5 15 1 1				
Board Designated:				
Gift Annuity Reserve		742,130		672,705
Operating Reserve		853,061	_	815,958
Total Board Designated		1,595,191		1,488,663
	_		_	
Total Net Assets Without Donor Restrictions	\$	245,224,576	\$	223,067,885

### **NOTE 13 - RETIREMENT PLAN**

The Foundation helps its employees meet long-term retirement objectives by sponsoring a tax-sheltered annuity plan under Section 403(b) of the Internal Revenue Code. Employees meeting eligibility requirements may make elective contributions to the plan beginning on their date of hire. The Foundation, at its discretion, may make additional contributions to the plan once an employee has been employed for six months. After three years of service, employees become fully vested in the Foundation's contributions to the plan. For 2021 and 2020, the Foundation's contributions to the plan were \$80,599 and \$78,368, respectively.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

### December 31, 2021 and 2020

### **NOTE 14 – LIQUIDITY**

The following chart represents the Foundation's financial assets available to meet cash needs for general expenditures within one year of December 31, 2021. Amounts not available for expenditure within one year include long-term investment of endowment funds, investments subject to contractual restriction, illiquid investments, and contributions receivable.

Financial assets at year-end* Cash and cash equivalents Contributions receivable Impact investments Investments Assets held in charitable trusts Assets held in charitable gift annuities Other financial assets Total financial assets	\$	1,543,976 85,623,026 4,085,819 318,127,531 2,442,801 1,271,244 160,384 413,254,781
Less those unavailable for general expenditure within one year, due to contractual or donor-imposed restrictions:  Long-term investment of endowment funds Investments subject to contractual restrictions Investments in limited liability corporations Impact investments Charitable trusts	-	(71,957,895) (43,306,354) (1,257,064) (4,034,827) (2,442,801)
Gift annuities Contributions receivable Interest receivable Life insurance cash surrender value Total unavailable assets	- -	(1,271,244) (83,000,000) (70,248) (110,383) (207,450,816)
Financial assets available to meet cash needs for general expenditures within one year	\$_	205,803,965
<ul> <li>* Total assets at year-end</li> <li>Nonfinancial assets (real property, prepaid expenses)</li> </ul>	\$_	413,348,901 (94,120)
Total financial assets	\$ _	413,254,781

As part of the Foundation's liquidity management, it structures its financial assets to be available as its general expenditures, liabilities, and other obligations come due. In addition, the Foundation invests cash in excess of daily requirements in short-term investments.

Certain investments, including hedge funds and private equity, include lock-up provisions and are not available for spending within one year.

At December 31, 2021, the Foundation holds 114 endowment funds with net assets totaling \$76.3 million. The Foundation will appropriate for spending in 2022 approximately 4.5% of each fund's three-year rolling average fair market value for grantmaking purposes and 1.2% for administrative fees.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

### **December 31, 2021 and 2020**

### **NOTE 15 – OPERATING LEASE**

The Foundation currently leases its office space under a 73-months operating lease commencing on September 1, 2018 and ending on September 30, 2024. Monthly payments due under the lease began at \$10,737 and increase to \$12,867. Rent expense was \$148,334 and \$145,466 for the years ended December 31, 2021 and 2020, respectively.

Future commitments are as follows:

Year Ending December 31,	_	
2022 2023 2024	\$	151,258 154,241 117,383
	\$	422,882

### **NOTE 16 - CONCENTRATIONS**

For the year ended December 31, 2021, 91% of contributions were made by two donors. For the year ended December 31, 2020, 56% of contributions were made by four donors.

### **NOTE 17 - RELATED PARTY TRANSACTIONS**

During the years ended December 31, 2021 and December 31, 2020, the Foundation recognized \$9,787,574 and \$34,400, respectively, in contributions from members of the Board of Directors. Neither the Supporting Organization of the Community Foundation for Southwest Washington or the Rood Family Foundation received gifts from members of their respective governing bodies in 2021 or 2020.

### **NOTE 18 - EXPENSE ANALYSIS**

The following chart classifies the Foundation's operating expenses by function: program services, management and general activities, and fundraising. The Foundation's operating expenses include grants to the community and administrative expenses. Expenses not directly associated with a particular activity are allocated among program and supporting activities based upon estimates of how Foundation employees' time is allocated among the three activities.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

### **December 31, 2021 and 2020**

## NOTE 18 - EXPENSE ANALYSIS (CONTINUED)

		2021									
	•	Program		Management			Total				
		Services		and General	Fundraising		Expense				
	•		-			_					
Grants to the community	\$	26,189,969	\$	- ;	\$ -	\$	26,189,969				
Program expenses		(25,993)		-	-		(25,993)				
Salaries and related expenses		571,707		548,331	419,704		1,539,742				
Professional services		· <u>-</u>		149,774	-		149,774				
Outreach expenses		74,164		2,793	23,594		100,551				
Occupancy		57,876		55,510	42,488		155,874				
Equipment lease, tech support, software		53,211		51,035	39,063		143,309				
Office and postage		18,151		17,409	13,325		48,885				
Professional development		· -		9,215	-		9,215				
Insurance		13,854		13,288	10,171		37,313				
Telecommunications		8,789		8,429	6,452		23,670				
Travel		528		506	387		1,421				
Other		-		1,940	1,940		3,880				
	•		-			_	·				
	\$	26,962,256	\$	858,230	\$ 557,124	\$_	28,377,610				
	•					. =					
				202	20						
		Program		Management			Total				
	_	Services	_	and General	Fundraising		Expense				
	-				•	_					
Grants to the community	\$	26,726,748	\$	- ;	\$ -	\$	26,726,748				
Program expenses		67,706		-	-		67,706				
Salaries and related expenses		504,896		529,410	416,183		1,450,489				
Professional services		-		62,366	-		62,366				
Outreach expenses		19,700		20,040	24,443		64,183				
Occupancy ·		52,155		54,687	42,991		149,833				
Equipment lease, tech support, software		53,031		55,606	43,713		152,350				
Office and postage		11,087		11,625	9,139		31,851				
Professional development		· -		4,863	-		4,863				
Insurance .		8,476		8,887	6,987		24,350				
<del>-</del>											

## **NOTE 19 - SUBSEQUENT EVENTS**

**Telecommunications** 

Travel

Other

Subsequent events have been evaluated through August 3, 2022, which is the date the consolidated financial statements were available to be issued.

7,221

1,010

\$ 27,452,030 \$

7,571

1,059

3,684

759,798 \$

5,952

15,890

832

566,130 \$ 28,777,958

20,744

2,901

19,574



## **CONSOLIDATING SCHEDULE OF FINANCIAL POSITION**

# Charitable Gift Annuity Certificate of Exemption No. 152845 Presentation for WA State Office of the Insurance Commissioner

## December 31, 2021 and 2020

		2021							2020 (Restated)									
		Supporting							Supporting									
			C	Organization	Ro						Org	janization	Roo	d				
				of the		nily						of the	Fam	ily				
	_	CFSWW		CFSWW	Found	dation	Eliminations	Consolidated		CFSWW	C	FSWW	Found	ation	Eliminations	Consolidated		
ASSETS																		
Cash and cash equivalents	\$	1,537,319	\$	6,657	\$	- 5	- \$	1,543,976	\$	3,000,670 \$	6	19,108	\$ 1,	501	\$ - \$	3,021,279		
Contributions receivable		85,623,026		-		-	-	85,623,026		21,640,000		-		-	-	21,640,000		
Investments		318,164,031		-		-	-	318,164,031		290,550,590		-		-	-	290,550,590		
Impact investments		4,085,819		-		-	-	4,085,819		1,960,000		-		-	-	1,960,000		
Assets held in charitable trusts		2,442,801		-		-	-	2,442,801		2,292,344		-		-	-	2,292,344		
Assets held in charitable gift annuities		1,271,244		-		-	-	1,271,244		1,211,842		-		-	-	1,211,842		
Other assets	_	218,004						218,004		143,005					(1,501)	141,504		
Total Assets	\$_	413,342,244	\$_	6,657	\$		\$\$	413,348,901	\$_	320,798,451 \$	·	19,108	§ <u>1,</u>	501	\$ <u>(1,501)</u>	320,817,559		
LIABILITIES																		
Accounts and other payables	\$	29,583	\$	-	\$	- 5	- \$	29,583	\$	253,633 \$	3	12,567	\$ 1,	501	\$ (1,501) \$	266,200		
Liabilities for charitable trusts		1,452,686		-		-	-	1,452,686		1,328,264		-		-	-	1,328,264		
Liabilities for charitable gift annuities		700,872		-		-	-	700,872		717,344		-		-	-	717,344		
Funds held under agency endowment agreements		5,386,922		-		-	-	5,386,922		5,841,582		-		-	-	5,841,582		
Total Liabilities	_	7,570,063	_	-		-		7,570,063		8,140,823		12,567	1,	501	(1,501)	8,153,390		
NET ASSETS																		
Without Donor Restrictions																		
Undesignated		243,622,728		6,657		-	_	243,629,385		221,572,681		6,541		_	_	221,579,222		
Board designated for gift annuity reserve		742,130		, <u>-</u>		-	_	742,130		672,705		· -		-	_	672,705		
Board designated for operating reserve		853,061		-		-	-	853,061		815,958		-		-	-	815,958		
Total Without Donor Restrictions	_	245,217,919	_	6,657		-	-	245,224,576		223,061,344		6,541		-		223,067,885		
With Donor Restrictions	_	160,554,262	_					160,554,262		89,596,284						89,596,284		
Total Net Assets	_	405,772,181		6,657				405,778,838		312,657,628		6,541				312,664,169		
Total Liabilities and Net Assets	\$_	413,342,244	\$_	6,657	\$		s <u> </u>	413,348,901	\$	320,798,451 \$	;	19,108	<u>1,</u>	501	\$ <u>(1,501)</u> \$	320,817,559		

The accompanying independent auditors' report should be read with the supplementary information.



## **BOARD OF DIRECTORS**

T. Randall Grove, J.D., LL.M., Chair Kristy Weaver, Vice Chair Kim Capeloto, Treasurer Vanessa Gaston, Secretary

Cristhian Canseco Juarez
John Deeder
Alicia Lowe
Karissa Lowe
Mark Matthias
George Middleton

## **EXECUTIVE MANAGEMENT AND STAFF**

Matt Morton, President
Janie Spurgeon, Executive Vice President and Chief Development Officer
Pam Cabanatuan, Chief Financial Officer
Anne Digenis, Senior Philanthropic Advisor
Maury Harris, Senior Communications Officer
Esra Khalil, Program Officer
Maka Gibson, Program Officer
Deanna Green, Scholarship Manager and Development Associate
Rachon Hanson, Accountant
Ursula Arlauskas, Development Associate
Chrissy Brown, Operations Assistant

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